

**DOT Small Business Opportunities Day in DC**

**By US Department of Transportation**

*Editor's note: Spend a day or two visiting your capital and learning how your small business might participate in government contracts for services or procurement at the local, state, or federal level. This event will help you to start considering greater possibilities for your business, to learn a little more from primes and agencies that are directly involved, and even to take the next important steps of networking and preparing to expand your business. Registration for this event is free.*

WASHINGTON, DC—US Department of Transportation Secretary Elaine L. Chao invites you to attend DOT Small Business Opportunities Day in Washington, DC, starting at 9:00 am on Wednesday, May 16, 2018.

This event is open to all small business owners interested in learning about, competing for, or providing services or products at the local, state, or federal government level.

Representatives from a variety of agencies at the state, local, and federal level, as well as prime

contractors and small business specialists, will provide information through matchmaking sessions. Participants will have the opportunity to talk and network individually with government officials from these agencies.

More than forty government buying offices and prime contractors have been invited to present information and resources to small businesses.

The event will be held at the US Department of Transportation Headquarters, West Atrium, at 1200 New Jersey Avenue SE in Washington, DC.

- Attend matchmaking sessions during the event
- Understand the federal procurement process to win contracts
- Learn how to market your business with federal, state, and local governments
- Meet acquisition and program officials
- Learn about DOT and other federal resources
- Network and share best practices with other small businesses

You can easily register for this May 16 event, free of charge, by visiting the following external link: <https://www.surveymonkey.com/r/3VG26YG>



The Department of Transportation is committed to providing equal access to all participants. If you need alternative formats or services because of a disability, please contact Dr. Duronne Walker via email at [Duronne.Walker@dot.gov](mailto:Duronne.Walker@dot.gov) or phone

Small Business Exchange • Voice of Small, Emerging, Diversity-Owned Businesses Since 1984 [Click to read more](#)

**Sub-Bid Requests**

George Harms Construction is seeking SBE vendors, suppliers, subcontractors

[Click for details](#)

**SWINERTON BUILDERS**

**Photovoltaic Power Plant—Request For Proposal**  
20 MWac plant in Suffolk County, New York Project Labor Agreements are in effect on this project

**Contracting Goals are as follows:**  
Hire local Vendors and Subcontractors from qualified New York State certified:  
Minority Business Enterprise (MBE)  
Women's Business Enterprise (WBE)  
New York State Service-Disabled Veteran-Owned Business (SDVOB)

Union Labor is required for Electrical Subcontractor Scope of Work

**This project consists of the following Subcontractor Trades:**  
**Site Work:** Surveying, Clear and Grub, Earthwork, Dirt Road Construction, SWPPP  
**Electrical:** AC and DC electrical system installation, Substation installation

**This project consists of procuring the following equipment:**  
Foundations  
Electrical Material

**Subject to Swinerton Prequalification Process**  
Prior Utility-Scale PV experience is required (Subcontractor shall have completed a minimum project size of 5 MWac within the last 3 years)  
**If interested in bidding, please contact Andrew Johnson for Prequalification, Bid Documents, and formal Scope of Work.**  
**Bid Date is April 13, 2018, at 2:00 pm**  
**Bids to be received at:**  
Swinerton Builders  
16798 West Bernardo Drive • San Diego, CA 92127  
Attention: Andrew Johnson  
Or via email to: [andjohnson@swinerton.com](mailto:andjohnson@swinerton.com)  
Phone (858) 815-2471 • Fax: (858) 622-4044

We reserve the right to require all subcontractors to furnish 100% performance and payment bonds from a US Treasury-listed surety. Premium cost to be included as a separate item. At our discretion, a bid bond and/or letter of bondability from a US Treasury-listed surety may be required within 48 hours of demand. Swinerton Builders is an equal opportunity employer requesting subcontractor bids from all interested firms including disadvantaged, minority, veterans, and emerging small business enterprises.

**450 West 126th Street**  
New York, NY  
Request for  
**MBE / WBE Subcontractors & Suppliers**

Lendlease is currently seeking expressions of interest from NYS and NYC Certified MBE and WBE Firms for 450 West 126th Street, a 300,000 sf ground-up 11-story construction of commercial and/or life-science space in West Harlem.

**Trades Include:**

- Carpentry & Drywall
- Electrical
- Fireproofing & Thermal
- Applied Insulation
- Fire Protection & Sprinklers
- Hoisting
- Hollow Metal
- HVAC
- Interior Glass & Glazing
- Landscaping & Sitework
- Masonry
- Millwork
- Miscellaneous Metals
- Ornamental Metals
- Painting
- Plumbing
- Resilient Flooring
- Roofing & Waterproofing
- Scaffolding
- Security
- Storefront
- Superstructure Concrete
- Window Washing Equipment

Please contact Julia Nunez ([julia.nunez@lendlease.com](mailto:julia.nunez@lendlease.com)) to:  
• Obtain plans, specs, bid package exhibits, bonding, insurance, pre-qualification requirements, and bid proposal due dates  
• Receive updates and invitations to pre-bid meet and greet sessions scheduled for the spring of 2018

Referrals are encouraged.

This is a solicitation for City and State certified business enterprise participation and not for employment opportunities.

Lendlease is an equal opportunity and affirmative action employer that is committed to building and maintaining a diverse workforce. We believe in equal employment opportunities to employees and applicants and prohibit discrimination on the basis of race, color, religion, sex, sexual orientation, gender identity and expression, national origin, age, physical or mental disability, health status, creed, citizenship status, marital status, pregnancy, family responsibilities, medical record, military or veteran status, political affiliation, trade union activity and/or any other categories protected by applicable federal, state or local law.

**lendlease**

Lendlease (US) Construction LMB Inc. | 200 Park Avenue, New York, NY 10166 | 212.592.6700 | [www.lendlease.com](http://www.lendlease.com)

**Lendlease Turner Joint Venture**  
is seeking MWBE & SDVOB firms for subcontracting opportunities on the

**Jacob K. Javits Convention Center Expansion Project**

Owner: New York Convention Center Operating Corporation (New York, NY)

The Lendlease Turner Joint Venture (LLTJV) will construct 1.2 million additional square feet of space expanding the nation's busiest convention center. The LLTJV team is reaching out to New York State certified MWBE-SDVOB firms to cultivate significant participation on the project.

**How To Get Involved:**  
LLTJV@moderntimesinc.com issues Notice of Interest (NOI) emails to all Lendlease Turner registered vendors notifying them of upcoming 1st tier opportunities on the project. Firms respond by clicking through the NOI to the opportunities that match scopes of work they perform.

**To Register as a Vendor with Lendlease Turner JV:**  
Note: All NYS Empire State Development certified MWBE/SDVOB vendors are already registered with LLTJV. Please contact us if your firm is not currently registering LLTJV Notices of Interest by sending a note to: [LLTJV@moderntimesinc.com](mailto:LLTJV@moderntimesinc.com)

**Get or Update Your Empire State Development MWBE & SDVOB Certificate:**  
LLTJV seeks Empire State Development certified firms for every 1st Tier Subcontract Opportunity.

**Seeking to be certified or re-certified?** Visit <https://esd.ny.gov/mwbe-new-certification> to learn more about eligibility, requirements, and how to get started.  
**Have a question about certification?**  
Call the Empire State Development MWBE Hotline: (212) 803-2414

To get in touch, please contact: [LLTJV@MODERNTIMESINC.COM](mailto:LLTJV@MODERNTIMESINC.COM)

**SMALL BUSINESS** EXCHANGE NORTHEAST  
**SBE OUTREACH SERVICES**

With over 1.6 million businesses in our active database—the country's largest non-public diversity database—SBE sets the professional standard for diversity outreach across the nation. For three decades, we have served small businesses, prime contractors, and agencies—with proven results.

**Advertisements**  
Placed in various Small Business Exchange Northeast digital publications each month, and at [www.sbenortheast.com](http://www.sbenortheast.com)

**Fax, Email, and Postal Solicitations**  
Targeted mailings sent to businesses chosen according to your criteria

**Live Call Center Follow-Up**  
Telephone follow-up calls using a script of five questions that you define

**Computer Generated Reports**  
Complete documentation that will fit right into your proposal, along with a list of interested firms to contact

**Special Services**  
Custom design and development of services that you need for particular situations such as small business marketing, diversity goal completion, and agency capacity building

**Call for more information: 800-800-8534**

**SMALL BUSINESS** EXCHANGE NORTHEAST  
**PUBLIC LEGAL NOTICES**

With a database of over 1.6 million businesses, SBE assists agencies with public legal notices

**Advertisements**  
Placed in various Small Business Exchange Northeast digital publications each month, and at [www.sbenortheast.com](http://www.sbenortheast.com)

**Special Follow-Up Services**  
Custom design and development of services that you need for particular situations such as small business marketing, diversity goal completion, and agency capacity building

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**Advertise in our digital EXTRA**

weekly or whenever wherever to whomever you need to reach among agencies contractors diversity firms

**SMALL BUSINESS** EXCHANGE NORTHEAST

Serving CT, ME, MA, NH, NJ, NY, RI, VT, or any other states that you need to reach

**Welcome to SMALLVILLE NORTHEAST**

- Decca Paving, Inc. Rochester, New York [www.deccapaving.com](http://www.deccapaving.com)
- J. F. White Contracting Co. Framingham, Massachusetts [www.jfwhite.com](http://www.jfwhite.com)
- Scrub Clean Maintenance Bronx, New York [www.scrubcleanmaintenance.com](http://www.scrubcleanmaintenance.com)
- Silverite Construction Company Hicksville, New York [www.silverite.com](http://www.silverite.com)
- Sessler Wrecking Inc. Waterloo, New York [www.sesslerwrecking.com](http://www.sesslerwrecking.com)
- Diamond Security Service Babylon, New York [www.diamondsecurityservices.com](http://www.diamondsecurityservices.com)
- NJ&C Associates Carmel, New York [www.njccassociates.com](http://www.njccassociates.com)
- Skanska Koch Carteret, New Jersey [www.usa.skanska.com](http://www.usa.skanska.com)
- Lammy & Giorgio, PA Haddon Township, New Jersey [www.lgarch.com](http://www.lgarch.com)
- GCCOM Construction Company College Point, New York [www.gccom.us](http://www.gccom.us)
- Railroad Construction Company Paterson, New Jersey [www.railroadconstruction.com](http://www.railroadconstruction.com)

**CORPORATE OFFICE**  
795 Folsom Street, Floor 1  
San Francisco, California 94107  
[sbe@sbeinc.com](mailto:sbe@sbeinc.com) • [www.sbeinc.com](http://www.sbeinc.com)

**Corporate Office**  
Tel 800-800-8534  
Fax 415-778-6255  
[www.sbenortheast.com](http://www.sbenortheast.com)

**CORPORATE MAILING ADDRESS**  
5214F Diamond Heights Boulevard  
PMB 711  
San Francisco, California 94131

**SKANSKA**  
SKANSKA USA CIVIL  
**IS SOLICITING COST PROPOSALS FROM M/WBE SUBCONTRACTORS AND VENDORS CERTIFIED WITH THE NEW YORK STATE DIRECTORY**  
**Prospect Avenue Pumping Station Upgrade Project**  
NYC DEP Contract No. PS-281  
**Bid Date: April 17, 2018**

**Description of project:**  
This project, the Prospect Avenue Pumping Station Upgrade, generally consists of the following work: interim pumping station construction and operation, pumping station upgrades, including the demolition and overall gutting of the existing pumping station equipment, and replacement of major structural and architectural items.

**Many bidding opportunities available.**

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: [Julia.Omanoff@skanska.com](mailto:Julia.Omanoff@skanska.com) • EOE/M/F/Vet/Disabled

**SKANSKA**  
SKANSKA USA CIVIL  
**IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED DBE SUBCONTRACTORS AND VENDORS**  
**Sandy Repair and Flood Mitigation—207th Street Yard and 200th/207th Street Interlocking Project**  
MTA NYCT Contract No. C-34838  
**Bid Date: April 26, 2018**

**Description of project:**  
The work to be performed consists of signal system modernization at 207th Street Yard, rehab of existing and construction of new facilities including relay rooms, CBTC rooms, and restoration of track infrastructure. The work also includes furnishing and installing flood mitigation and resiliency structures and measures, such as steel seawall and pile supported concrete walls, flood gates, fabric portal flood gate, drainage improvement, replacement of tracked feeder, cables, and appurtenances at the 207th Street Yard.

**Many bidding opportunities available.**

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: [Julia.Omanoff@skanska.com](mailto:Julia.Omanoff@skanska.com) • EOE/M/F/Vet/Disabled

**SKANSKA**  
SKANSKA KOCH INC.  
**IS SOLICITING BIDS FROM DBE SUBCONTRACTORS AND SUPPLIERS CERTIFIED WITH NEW YORK STATE DEPARTMENT OF TRANSPORTATION**  
**Equal Opportunity Development and Compliance for the Rehabilitation of Broadway Bridge over Harlem River**  
NYCDOT Contract No: HBM1147  
**Bid Date: April 26, 2018**

Subcontracting opportunities include but are not limited to Clearing and Grubbing, Concrete, Graffiti Removal, Bridge Machinery, Demolition, Barrier, Interior Plumbing and Finishes, Field Office, CPM Scheduling, Electrical, Bridge Control Systems, Lead and Asbestos Abatement, Civil General Contracting, Construction Engineering, Dumpster, Fencing, Fuel, Haul and Dispose, Miscellaneous Metals, MPT, Office Trailer Fit Out, Painting, Rebar, Sandblasting, Signs, Structural Steel, Surveying, and Trucking. Please see contract documents for further opportunities.

Interested firms please contact [john.papagiannakis@skanska.com](mailto:john.papagiannakis@skanska.com) • EOE/M/F/Vet/Disabled

**SKANSKA**  
SKANSKA USA CIVIL  
**IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED DBE SUBCONTRACTORS AND VENDORS**  
**ADA Upgrade and Station Renovation at Astoria Boulevard Station Project**  
MTA NYCT Contract No. A-37106  
**Bid Date: May 4, 2018**

**Description of project:**  
The general extent and scope of work under this contract consist of reconstruction of mezzanine and employee facilities, installation of four (4) ADA elevators, restoration of walkway and platform canopies, Hoyt Avenue and 31st Street streetscaping, sewer work, street lighting, and traffic signal work at the Astoria Boulevard Station on Astoria Line in the Borough of Queens. The work will also include the installation and removal of netting and shielding, as well as maintenance and protection of vehicular traffic located along the Grand Central Parkway service roads and nearby NYC streets.

**Many bidding opportunities available.**

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: [Julia.Omanoff@skanska.com](mailto:Julia.Omanoff@skanska.com) • EOE/M/F/Vet/Disabled

**SKANSKA**  
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**IS SOLICITING COST PROPOSALS FROM DBE SUBCONTRACTORS AND VENDORS CERTIFIED WITH THE NEW YORK STATE UNIFIED CERTIFICATION PROGRAM**  
**Kew Gardens Interchange Project**  
NYSDOT Contract No: D900043  
**Bid Date: May 23, 2018**

**Description of project:**  
Design-build services for the Kew Gardens Interchange. This project area includes the Kew Gardens Interchange with Grand Wyckway (GWP), Jackie Robinson Parkway (JRP), Union Turnpike (UTP), and the Van Wyck Expressway (VWE). The project will consist of demolition and replacement of six existing structures with new, installation of structures, reconstruction of the ramps connecting the GWP, UTP, JRP, and VWE, and installation of new safety appurtenances meeting current standards.

**Many bidding opportunities available.**

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: [Julia.Omanoff@skanska.com](mailto:Julia.Omanoff@skanska.com) • EOE/M/F/Vet/Disabled

**SKANSKA**  
SKANSKA KOCH INC.  
**IS SOLICITING BIDS FROM SBE SUBCONTRACTORS AND SUPPLIERS CERTIFIED WITH NEW JERSEY SELECTIVE ASSISTANCE VENDOR INFORMATION (NJSAVI)**  
**Route 1 and 9 (Palaski Skyway) Rocker-Bent Investigation Contract**  
NJDOT Contract No: 051183160  
**Bid Date: May 24, 2018**

Subcontracting opportunities include but are not limited to Bearings, Civil General Contracting, Construction Engineering, CPM Scheduling, Dumping, Fencing, Field Office, Fuel, Haul and Dispose, Miscellaneous Metals, MPT, Office Trailer Fit Out, Painting, Piles, Rebar, Sandblasting, Signs, Stripping, Structural Steel, Surveying, Temp Shoring Towers, Testing and Trucking. Please see contract documents for further opportunities.

Interested firms please contact [john.papagiannakis@skanska.com](mailto:john.papagiannakis@skanska.com) • EOE/M/F/Vet/Disabled

**NORTHEAST EVENTS FOR YOUR BUSINESS**

**2018**

Sign up for Boots to Business, a free two-day course about entrepreneurship for transitioning service members and their spouses. Learn the steps, stages, and activities related to launching and growing a business as a post-military career. The course is primarily for transitioning service members, but veterans and their spouses and adult dependents may attend granted space is available. Boots to Business is a component of the Department of Defense Transition Assistance Program and is sponsored by the US Small Business Administration (SBA). The SBA was created in 1953 as an independent agency of the federal government to aid, counsel, assist, and protect the interests of small business concerns, to preserve free competitive enterprise, and to maintain and strengthen the overall economy of our nation.

**The Right Foot**  
Wednesday, April 25, 2018, 9:30 am–12:00 pm  
Weaver Library, 41 Grove Avenue, East Providence, RI  
Main Sponsor(s): Rhode Island Small Business Development Center, City of East Providence, East Providence Chamber of Commerce  
Contact: Susan Snyder, 401-874-7232, [ssnyder@uri.edu](mailto:ssnyder@uri.edu)

**Fee: Free; registration required**  
Test your dream in this intensive workshop designed to assess the feasibility of your business idea and provide you with the tools and tips needed to plan for entrepreneurship. Both traditional and progressive tools like the Business Model Canvas will be utilized to help you target your customers, define your value proposition, and estimate the resources and cash needed to be successful. Our advisers are available to customize these lessons to your business at no cost.

**How to Manage your Cash Flow?**  
Thursday, April 19, 2018, 8:30 am–10:00 am  
The Belle Center, 104 Maryland Street, Buffalo, NY  
Main Sponsor(s): Small Business Administration, Hispanic Heritage Council, M&T Bank  
Contact: Kelly LoTempio, 716-551-3249, [kelly.lotempio@sba.gov](mailto:kelly.lotempio@sba.gov)  
**Fee: Free; registration required**  
US Small Business Administration, Hispanic Heritage Council, and M&T Bank have partnered together and have placed a priority on helping new and existing entrepreneurs with access to capital. Whether your company is just starting or maybe your business wants to grow, you will benefit from attending this FREE workshop. Topics to be discussed, along with small business loan information: Introduction and Importance of the Operating Cycle and Cash Flow; Merchant Services—Things to Consider when Accepting Debit/Credit Cards; Treasury Management—Fraud Protection, Cyber Security, ACH Services, and Payment Services; Commercial Insurance—How to Effectively Protect Your Business.

**Boots to Business**  
Friday–Saturday, April 20–21, 2018, 8:30 am–4:30 pm  
Camp Johnson, Regional Training Institute, Colchester, VT  
Main Sponsor(s): Small Business Administration  
Contact: Chris Herriman, 802-828-4422 X 206, [Chris.Herriman@sba.gov](mailto:Chris.Herriman@sba.gov)  
**Fee: Free; registration required**

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